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## MEDIA RELEASE

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# Ready, set, now time to grow

Local farmers, agronomists, consultants and ag industry representatives gathered in Clare on Wednesday (March 13) for the Hart Field-Site Group's annual Getting The Crop In seminar.

About 120 people were in attendance to gain an insight across a range of topics, from farm finance to cropping trials results and world market trends to a peek into an interstate farm operation.

Hart vice chair, Snowtown farmer, Glen 'Chip' Wilkinson said this year's event offered many opportunities to learn, but also to stop and think about our own approach to the farm business.

"This year's program really offered some thought-provoking information," he said.

"From insights into global markets and the increase in demand from the South East Asia market, and also the increase in global corn production and how that could affect Australian farmers.

"To the launch of the Hart Trials Results book and the latest results from the Hart field site in glufosinate, early and dry sowing trials, lentil agronomy and nitrogen decisions and N banking, giving us real-life, local data and analysis to consider.

"And on the other side, Kate Burke from Think Agri offered some financial 'HACKS', featured in her book Crops, People, Money and You, that really challenged us to think about financial and risk management."

Keynote farmer guest speaker was Beau Longmire from Corowa, New South Wales, who threw open his farm gates to provide a 'no holds barred' insight into his farming and contracting operations.

"Beau provided a very open and honest look at how his farming operation works and again, I think his approach really challenged many in the audience to stop and think about what they're doing on their own farm," Glen said.

"It was very interesting to hear about his approach to staff retention, buy in, and also succession."



The popular 'on the couch' Q&A session was back for the 2024 event (pictured right).

Kate Burke, Think Agri, led the panel and was joined by Beau, along with Clear Grain Exchange general manager Trent Smoker and Elders Jamestown agronomist Darren Pech, who were quizzed about their thoughts on the greatest on-farm opportunities and risks for the year ahead.



Getting The Crop In kicked off the year's events for the Hart Field-Site Group.

Join them on July 16, at the trial site, from 9am-midday for the Winter Walk, the annual Field Day on September 17, and on October 15 for the annual Spring Twilight Walk.

See the website for more information [www.hartfieldsite.org.au](http://www.hartfieldsite.org.au)

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